

**Mâwandônan Consulting Presents:  
“Negotiating a Consultation Agreement”**

- ◆ **Is your Organization/First Nation/Metis Community having challenges negotiating a Consultation Agreement?**
- ◆ **Why is attending a Negotiating Preparation workshop concerning Aboriginal consultation a good idea if you are a Proponent or Company representative or an employee doing Aboriginal consultation?**
- ◆ **Why is attending a Negotiating Preparation workshop concerning Aboriginal consultation a good idea if you work for or represent a First Nation or Metis community?**
- ◆ **If you want to truly augment your chances for success, than this workshop is for you.**

**Since 1996 Mâwandônan Consulting has helped many organizations deal with similar questions. Using a combination of information transference and interactive dialogue, participants will be taken through the many complicated aspects of this process. This workshop is designed to provide practical solutions to the questions raised above: 1) solutions that are based on the combined expertise of a First Nation law graduate who has worked for both Industry and Aboriginal groups for over 25 years and 2) a First Nation Consultant who has been in business over 20 years and has worked specifically in the area of Aboriginal Consultation for the last 6 years.**

# AGENDA HIGHLIGHTS

## 1. Section 1 – Part A

- ◆ **Group Discussion– Participants will lay out a business case for and against negotiating a consultation agreement.**

### Part B

- ◆ **Presentation – Participants will be provided information on Stakeholder and Treaty groups’ obligations according to the most recent policies of the Alberta government.**
  - **Process and timelines for Consultation.**
  - **Presentation on 2016 Proponent’s Guidelines.**
  - **Updated changes to Proponent’s Guidelines.**
  - **First Nations and Metis Settlements: Noteworthy Changes.**
  - **Exercise and discussion on Capacity Building.**

## 2. Section 2 – Part A

- ◆ **Group Discussion – Participants will be divided in to groups and will be asked to work through a case study. The case study will allow discussion on identifying capacity building requirements and negotiating solutions to those requirements.**

### Part B

- ◆ **Presentation – Participants will be provided information on the Numbered Treaties and how the courts have weighed in on the meaning of these Treaties.**
  - **Participants will learn the reasons for consultation and negotiation.**
  - **Participants will learn what goes into a consultation negotiation agreement by viewing sample provisions of a template.**
  - **Best Alternative to Negotiated Agreement (BATNA).**
  - **Positional and Interest-Based Engagement.**
  - **The Negotiation Process.**
  - **Dos and Don’ts.**

**Registration Information  
Negotiating a Consultation  
Agreement**

**February 28, 2019**

**9:00 – 5:00**

**Edmonton, Alberta**

**Wingate Inn Edmonton West  
Fireside Restaurant Meeting Room**

**18220 – 100 Ave. N.W.**

**Edmonton, Alberta**

**Registration Information**

**\$800.00 + GST (\$40.00) = \$840.00/Participant**

**February 28, 2019 Workshop**

**Organizations wishing to register 10 participants will  
pay the equivalent of 8 registrations (2 Free).**

**February 22, 2019 – Last Day for Registration**

**Participants are asked to bring the registration  
fee cheque to the workshop**

**Make cheques payable to:**

**Mâwandônan Consulting**

**6218 Parsons Bay**

**Regina, Saskatchewan**

**S4X 3A4**

**Please fill out Registration form below and fax it to  
(306) 543 - 7756**

**Participants can expect to receive refreshments and  
lunch as part of their registration fees.**

**Registration Form**  
**Negotiating a Consultation**  
**Agreement**  
**Workshop**

**Mâwandônan Consulting**

This is to inform Mâwandônan Consulting that the following participants will be attending the workshop in: **Edmonton, February 28, 2019.**

**Name of Participant(s):**

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**Organization / Department:**

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**Payment enclosed: \$800.00 + \$40.00 GST (\$840.00) x \_\_\_ participant(s) =**

\_\_\_\_\_ **(February 28, 2019**

**Workshop)**

**Please print and fax to Mâwandônan Consulting**

**For further information contact, Mâwandônan Consulting by telephone (306) 543-6823 • fax (306) 543-7756 • e-mail [cdesjarlais@sasktel.net](mailto:cdesjarlais@sasktel.net)**